

2023 TOURISM REPORT: STRONG RECOVERY



FOREWORD



MR. AKWASI AGYEMAN
CEO, Ghana Tourism Authority

Dear valued stakeholders,

It is with great pleasure that we present to you the Ghana Tourism Report 2023, which showcases the remarkable recovery and growth within our tourism sector. This report stands as a testament to the resilience and hard work of our industry partners, whose dedication has been instrumental in revitalizing Ghana's tourism landscape post COVID -19.

I would like to extend my deepest gratitude to all stakeholders especially the Ghana Tourism Federation (GHATOF) and our various Trade Associations for their unwavering commitment and support. Your collaborative efforts have been pivotal in driving the positive trajectory of our tourism sector.

A special acknowledgment must be made to our Research Monitoring and Evaluation team headed by Spencer Doku for their tireless efforts in curating and coordinating this comprehensive report. Their meticulous work provides valuable insights that continues to serve as a foundation for policy direction and the bedrock for our future endeavours in Marketing and Product Development.

As we celebrate the significant strides chalked, let us remember that it is merely a beginning – a foundation that we must continue to build upon. Moving forward, we will continue to focus on our three Cs of Collaboration, Creativity, and Commitment. By embodying these values, we seek to propel Ghana's tourism industry to greater heights and ensure sustained success for years to come.

Thank you once again to all stakeholders for your dedication and support. Together, let us embark on this journey towards a brighter and more prosperous future for Ghana's tourism.

Warm regards,

Akwasi Agyeman

CEO - Ghana Tourism Authority



PREFACE

The Ghana Tourism Authority has a mandate to publish reports on the performance of the tourism and hospitality industry, and we have been consistent in doing so with the Tourism Report since 2019. The 2023 Tourism Report, titled "**STRONG RECOVERY**," offers data and perspectives for all stakeholders. The baseline year for the report is 2019, with subsequent years marked by the COVID-19 pandemic affecting the sector. Despite the challenges, government interventions and the dedication of stakeholders have shown the sector's resilience.

During the compilation of the report, the Research, Monitoring and Evaluation (RME) Department of the Authority worked closely with the Ghana Immigration Service (GIS) to gather secondary data on international arrivals. We conducted interviews with inbound tourists at the Kotoka International Airport (KIA) and carried out surveys at tourism establishments in Accra, Tema and Takoradi during the December in Ghana (DiGH) festivities in December. Additionally, domestic data was collected from managers of various tourist sites in the country. Despite some challenges with surveys on inbound tourism data collection this year, we relied on trends from previous years to estimate certain indicators.

The latest data from the UN Tourism Secretary General indicates that international tourism has nearly fully rebounded from the COVID-19 crisis. Africa has seen a recovery of 92% of pre-pandemic visitation numbers. Fortunately, Ghana is among the countries surpassing pre-pandemic arrivals and receipts, showcasing a strong recovery trend. This information is crucial for the local businesses and economy as we navigate through the World Bank and IMF Recovery programme.

The Department gratefully recognizes the ongoing support from the Chief Executive Officer, Mr. Akwasi Agyeman, who serves as the 'patron' of this report and consistently ensures that we deliver on this mandate since 2019. We are also thankful for the assistance provided by the Directorate at the Head Office and all regions.



SPENCER DOKU

DIRECTOR: RESEARCH, MONITORING & EVALUATION

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DEFINITION OF ABBREVIATIONS

| | |
|------|-------------------------------------|
| GTA | Ghana Tourism Authority |
| GIS | Ghana Immigration Service |
| KIA | Kotoka International Airport |
| RME | Research, Monitoring & Evaluation |
| IATS | International Air Travellers Survey |
| DiGH | December In Ghana |

Inbound Tourism





INTERNATIONAL ARRIVALS FROM 2019 TO 2023

In 2019, international arrivals stood at 1,130,307. The subsequent year saw a sharp decline of 69% due to the COVID-19 pandemic. However, there was a remarkable rebound in the 3rd and 4th quarters of 2021, leading to a 76% surge in total arrivals during that period. The positive trend continued with arrivals nearly doubling in 2022, marking a 47% growth. In 2023, arrivals reached 1,148,002, showing a 25% increase from the previous year and a 2% rise above pre-COVID figures, signaling a strong recovery.



The United States, Nigeria, and Britain stood out as the top contributors to international arrivals from 2019 to 2023, with their combined percentages ranging from 23.4% to 29.7%. While their contributions dipped slightly in 2023, they still remained significant. December emerged as the strongest month for international arrivals, with December 2023 alone accounting for 37% of all arrivals, with an increase of 9,023 arrivals compared to December 2019.

Overall, the data reflects a positive growth trajectory post-COVID, using 2019 as a benchmark. A comparative analysis of 2019 pre-COVID arrivals against 2023 figures showed marginal increases in all quarters except the first quarter, indicating a strong recovery in the tourism sector post-pandemic.



INTERNATIONAL ARRIVALS 2019-2023



Table 1.0

| PERCENTAGE CHANGE(%)2019-2023 | | | | | | |
|-------------------------------|-----------|------------------|----------------|----------------|----------------|------------------|
| Quarter | MONTH | 2019 | 2020 | 2021 | 2022 | 2023 |
| 1st Quarter | JANUARY | 89,725 | 89,762 | 36,838 | 56,285 | 87,081 |
| | FEBRUARY | 77,575 | 79,532 | 26,899 | 50,397 | 74,636 |
| | MARCH | 89,157 | 43,494 | 35,213 | 64,014 | 86,412 |
| | SUB TOTAL | 256,457 | 212,788 | 98,950 | 170,696 | 248,129 |
| | % CHANGE | | -17% | -53% | 73% | 45% |
| 2nd Quarter | APRIL | 86,491 | 89 | 37,019 | 67,022 | 84,210 |
| | MAY | 84,544 | 775 | 43,376 | 71,660 | 87,374 |
| | JUNE | 90,669 | 3,719 | 51,510 | 77,907 | 92,434 |
| | SUB TOTAL | 261,704 | 4,583 | 131,905 | 216,589 | 264,018 |
| | % CHANGE | | -98% | 28% | 64% | 22% |
| 3rd Quarter | JULY | 104,593 | 6,633 | 63,713 | 91,859 | 106,652 |
| | AUGUST | 106,099 | 5,709 | 61,380 | 86,469 | 104,332 |
| | SEPTEMBER | 94,582 | 20,260 | 55,216 | 79,434 | 95,381 |
| | SUB TOTAL | 305,274 | 32,602 | 180,309 | 257,762 | 306,365 |
| | % CHANGE | | -89% | 453% | 43% | 19% |
| 4th Quarter | OCTOBER | 95,261 | 29,354 | 61,379 | 81,654 | 99,872 |
| | NOVEMBER | 95,173 | 32,136 | 66,015 | 82,977 | 104,157 |
| | DECEMBER | 116,438 | 43,645 | 84,965 | 105,214 | 125,461 |
| | SUB TOTAL | 306,872 | 105,135 | 212,359 | 269,845 | 329,490 |
| | % CHANGE | | -66% | 102% | 27% | 22% |
| GRAND TOTAL | | 1,130,307 | 355,108 | 623,523 | 914,892 | 1,148,002 |
| % CHANGE | | | -69% | 76% | 47% | 25% |

Source: GIS



2023 INTERNATIONAL ARRIVALS BY POINT OF ENTRY (POE)

Figure 1.0



**AFLAO BORDER –
67,148.00 (5.85%)**

**ELUBO BORDER –
43,467.00 (3.78%)**



**PAGA BORDER –
19,811.00 (1.73%)**



**KOTOKA INTERNATIONAL
AIRPORT (KIA) –
1,017,576.00 (88.64%)**



Source: GIS

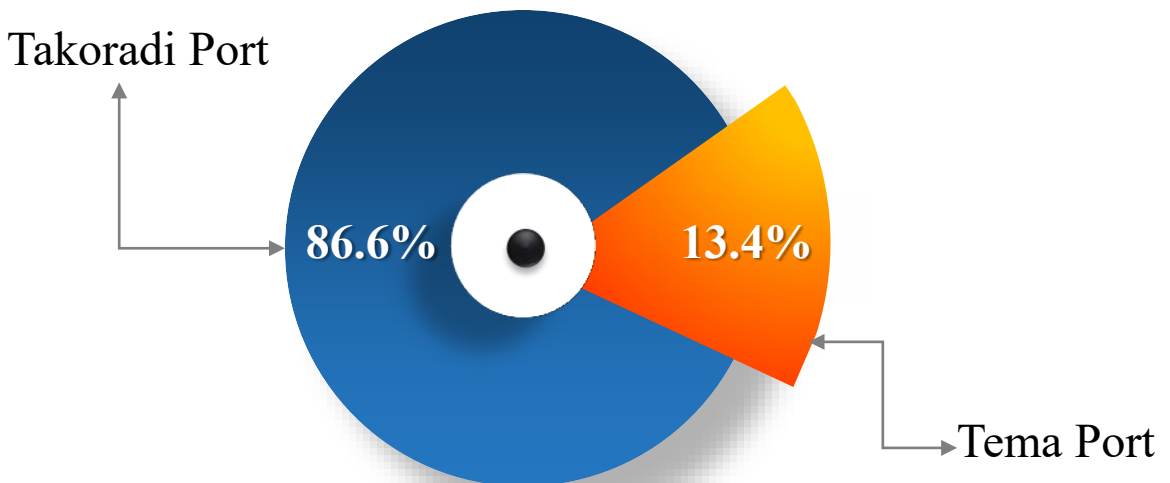
GRAND TOTAL - 1,148,002.00



CRUISE TOURISM IN GHANA

Cruise tourism in Ghana is driven by recreation, entertainment, and sightseeing. Ghana's post-COVID success story includes its rising status as a cruise tourism destination. In 2023, cruise ships docked at the ports of Takoradi and Tema, welcoming a total of 9,152 visitors. The majority, 86.6%, arrived via Takoradi port, while 13.4% came through Tema port. These tourists were served by renowned tour operators like Sunseekers Tours, Blast Tours, Kaya Tours, and Carmens, exploring various attractions in the Western and Central Regions.

Figure 2.0

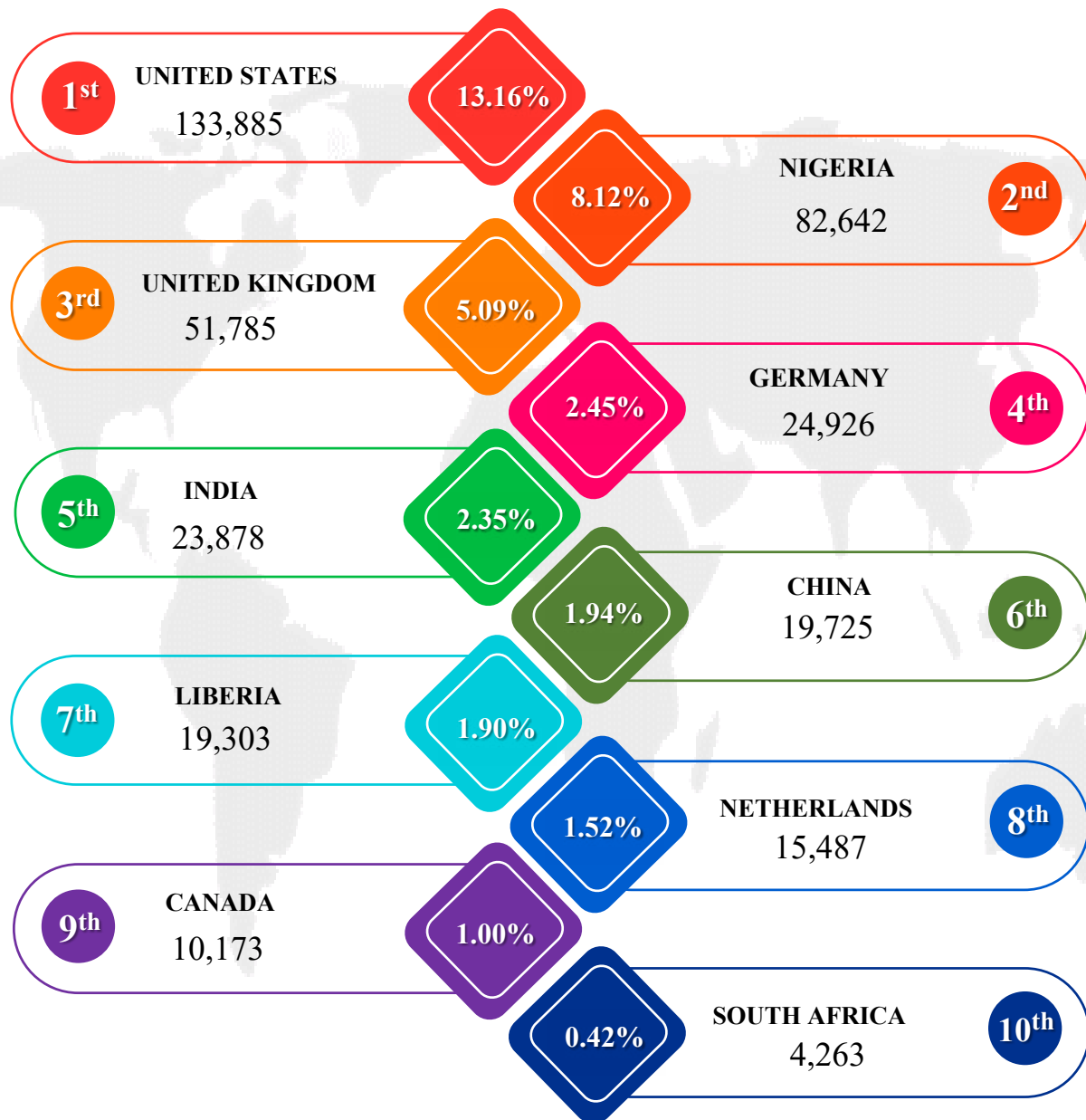


Source: GTA



TOP TEN HIGHEST ARRIVAL COUNTRIES (2023) IN GHANA

Figure 3.0

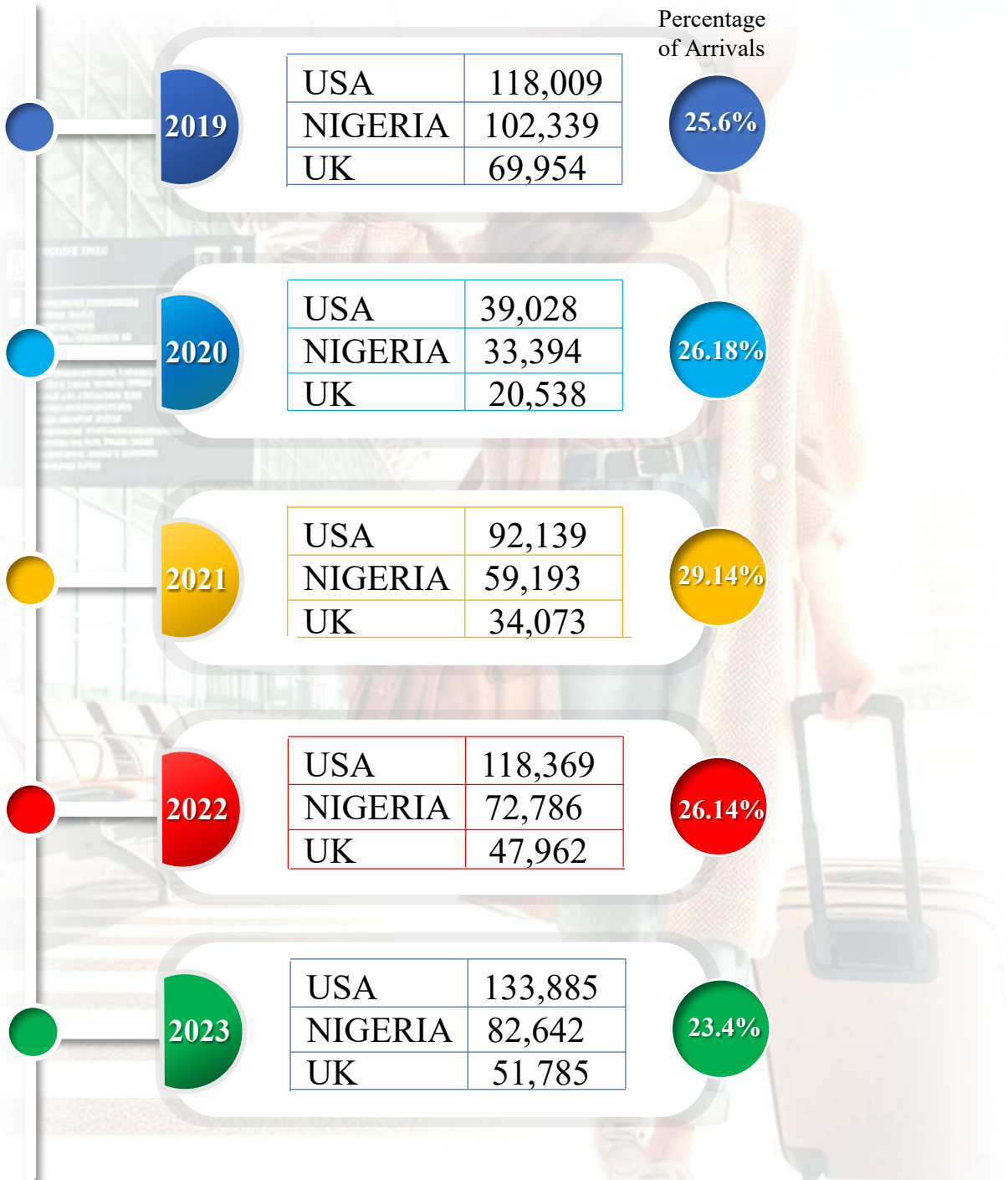


Source: GTA & GIS



TOP 3 ARRIVAL COUNTRIES (2019-2023)

Figure 4.0



Source: GTA & GIS



TOP 10 ARRIVAL COUNTRIES (2019-2023) PERIOD

Table 2.0

| COUNTRIES | 2023 | | 2022 | | 2021 | | 2020 | | 2019 | |
|----------------|---------|------------------|---------|------------------|--------|------------------|--------|------------------|---------|------------------|
| | TOTAL | RANK | TOTAL | RANK | TOTAL | RANK | TOTAL | RANK | TOTAL | RANK |
| United States | 133,885 | 1 st | 118,369 | 1 ST | 92,139 | 1 ST | 39,028 | 1 ST | 118,009 | 1 ST |
| Nigeria | 82,642 | 2 nd | 72,786 | 2 ND | 59,193 | 2 ND | 33,394 | 2 ND | 102,339 | 2 ND |
| United Kingdom | 51,785 | 3 rd | 47,962 | 3 RD | 34,073 | 3 RD | 20,538 | 3 RD | 69,954 | 3 RD |
| Germany | 24,926 | 4 th | 22,159 | 5 TH | 14,785 | 4 TH | 8,103 | 4 TH | 25,022 | 5 TH |
| India | 23,878 | 5 th | 22,261 | 4 TH | *** | *** | *** | *** | *** | *** |
| China | 19,725 | 6 th | *** | *** | 8,088 | 8 TH | 6,129 | 6 TH | 26,387 | 4 TH |
| Liberia | 19,303 | 7 th | 16,149 | 6 TH | *** | *** | *** | *** | *** | *** |
| Netherlands | 15,487 | 8 th | 14,541 | 7 TH | 11,923 | 5 TH | 6,028 | 7 TH | 18,135 | 7 TH |
| Canada | 10,173 | 9 th | 13,051 | 9 TH | 8,475 | 6 TH | 5,522 | 8 TH | 15,371 | 8 TH |
| South Africa | 4,263 | 10 th | 12,674 | 10 TH | 7,591 | 9 TH | 5,283 | 9 TH | 21,619 | 6 TH |
| Cote D'Ivoire | *** | *** | 14,284 | 8 TH | 8,413 | 7 TH | 6,210 | 5 TH | 10,167 | 10 TH |
| France | *** | *** | *** | *** | 7,048 | 10 TH | 5,219 | 10 TH | 14,203 | 9 TH |

Source: GTA & GIS



INTERNATIONAL ARRIVALS AND RECIPT 2019-2023

In 2019, the tourism sector saw an average tourist expenditure of \$2,931, generating \$3.3 billion in revenue. However, the onset of the pandemic in 2020 led to a substantial drop in average tourist spending by 62.81%, only amounting to \$1,298. Consequently, the sector's total revenue plummeted to a record low of \$387 million, marking an 88% decrease.

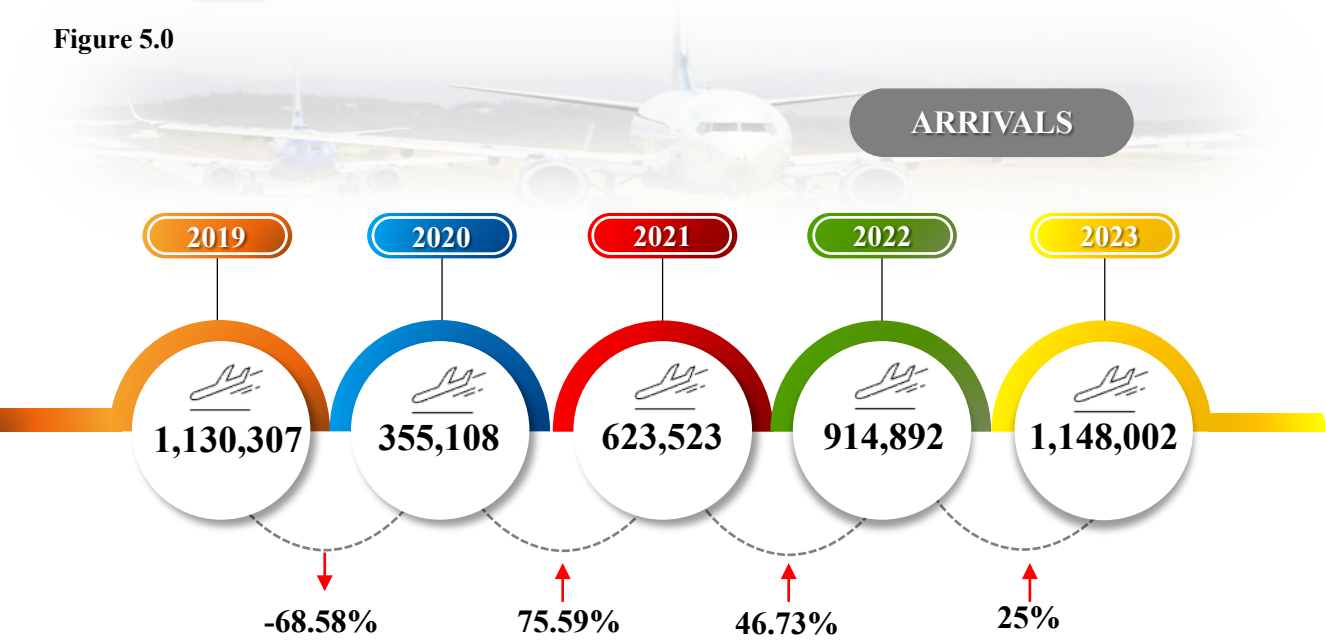
By 2022, there were positive indicators of recovery with an increase in both average tourist expenditure to \$2,743 and sector receipt to \$2.7 billion.

Despite this progress, these figures remained below the pre-pandemic levels. Surveys spanning from 2019 to 2022 forecasted that in 2023, the average tourist expenditure would rise to \$3,746.65, translating to a projected sector revenue of \$3.8 billion, a significant 51.9% increase from the previous year. Additionally, the average length of stay is estimated to be 13 days. These optimistic projections for 2023 signify a continued recovery and growth trajectory in tourist expenditure and revenue, reflecting a promising outlook for the sector's resurgence

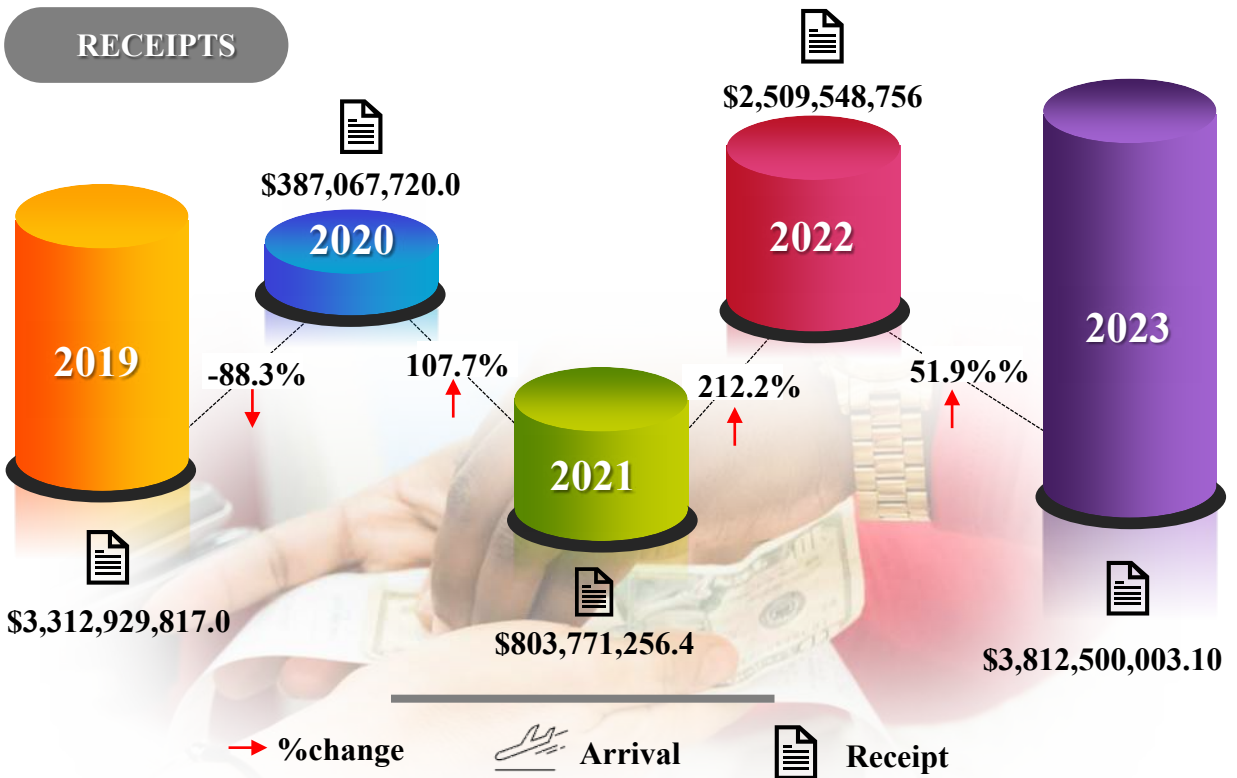


INTERNATIONAL ARRIVALS AND RECEIPT 2019-2023

Figure 5.0



Source: GIS



Source: GTA & IATS



ACCOMODATION SECTOR AND RECOVERY STORY



The accommodation sector reigns as the primary beneficiary among all tourism enterprises. In Ghana, tourists' expenditure on accommodation fluctuated from 2019 to 2022, ranging between 31% to 54%, peaking in 2020. Notably, the upmarket hotels (3-5 stars) witnessed significant strides in average occupancy over the period.

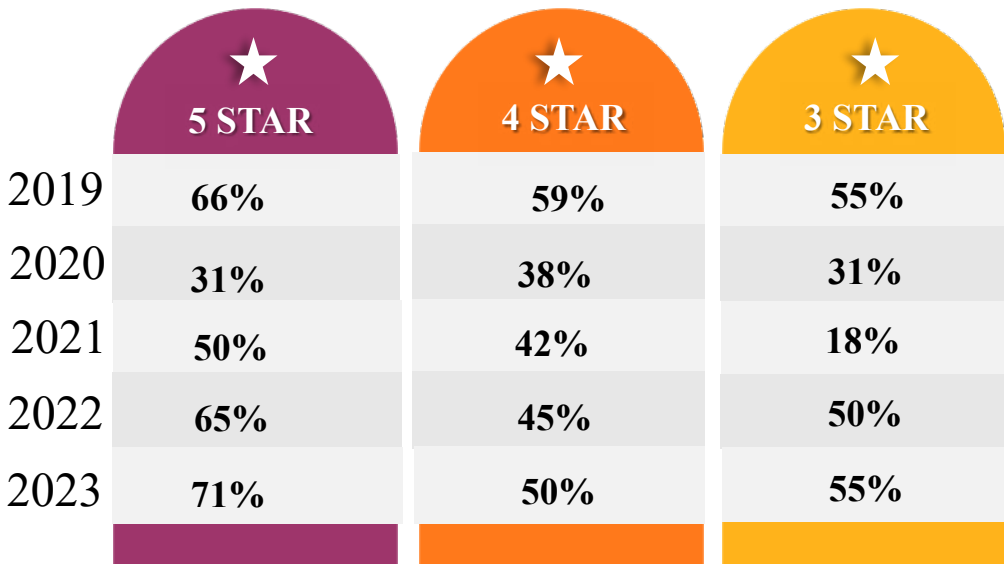
The 5-star hotels exclusively situated in Accra saw their lowest occupancy at 31% in 2020, which soared to 65% in 2022, reaching a peak of 71% in 2023. Meanwhile, the four-star hotels experienced a low of 38% occupancy in 2020, with a moderate rise to 50% in 2023, falling short of the pre-COVID level of 59%.

Similarly, a remarkable recovery was observed among the three-star hotels, with average occupancy climbing from 18% in 2021 to a restored level of 55% in 2023. These occupancy trends signify a promising resurgence in the accommodation sector, painting a picture of progress and revitalization in the post-COVID hospitality landscape.



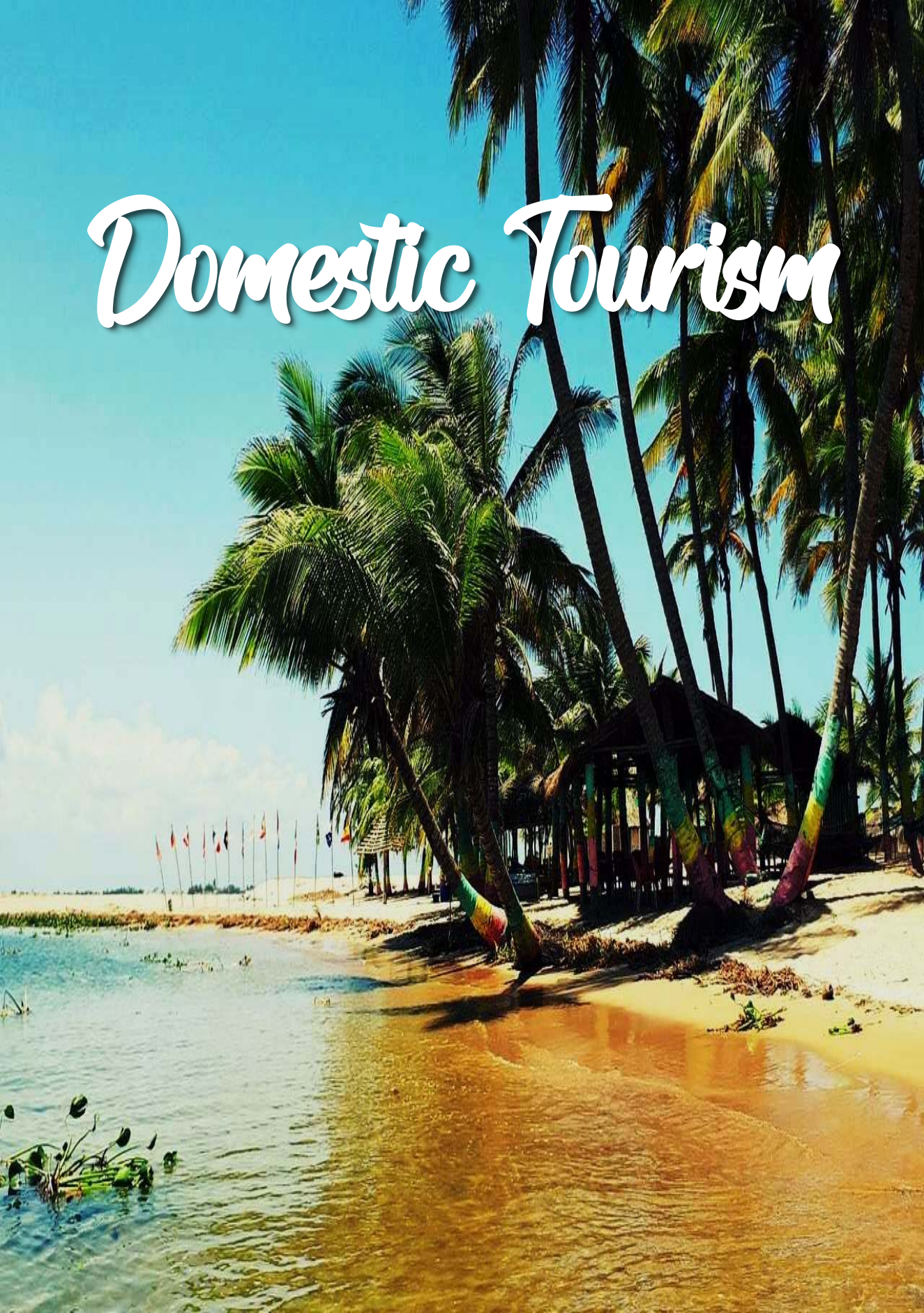
OCCUPANCY RATE UP MARKET HOTELS (2019-2023)

Figure 6.0



Source: GTA

Domestic Tourism





INTRODUCTION

Ghana boasts a diverse array of nature reserves, parks, and gardens, with the significance of domestic tourism highlighted during the pandemic when international borders were closed.

In a strategic move towards recovering from the impacts of COVID-19, the Ghana Tourism Authority (GTA) and the Ministry of Tourism, Arts, and Culture (MoTAC) rolled out initiatives such as "See Ghana, Wear Ghana, Feel Ghana" to ignite the curiosity of Ghanaians in exploring their own country through attractions, music, dance, and fashion. Supported by the Ghana Tourism Development Project (GTDP) funded by the World Bank, projects were launched to enhance capacity, develop products, and upgrade sites and facilities. One notable success story is the transformation of the Kwame Nkrumah Memorial Park, resulting in a remarkable surge in visitor numbers in 2023.





HIGHLIGHTS ON VISITOR ARRIVALS (DOMESTIC TOURISM) 2019 -2023



In 2019, Ghana registered 669,311 domestic visitors. However, this number plummeted by 69% in 2020 due to the pandemic's disruptive effects on travel and tourism. The tide turned in 2022 with a total of 945,405 visitation at attraction sites, marking a 49% year-on-year growth and signaling a recovery from the previous year's dive.

By 2023, domestic visitor arrivals surpassed pre-COVID figures by a striking 110%, underscoring a robust rebound in domestic tourism. Residents accounted for the majority at 1,161,474 visits, making up 83% of the total, while non-residents contributed 17%. This trend underscores the resilience and relevance of domestic tourism in the post-pandemic era, reflecting the enduring allure of exploring one's own backyard.



TOTAL VISITATION OF ATTRACTION SITE FROM (2019-2023)

Table 3.0

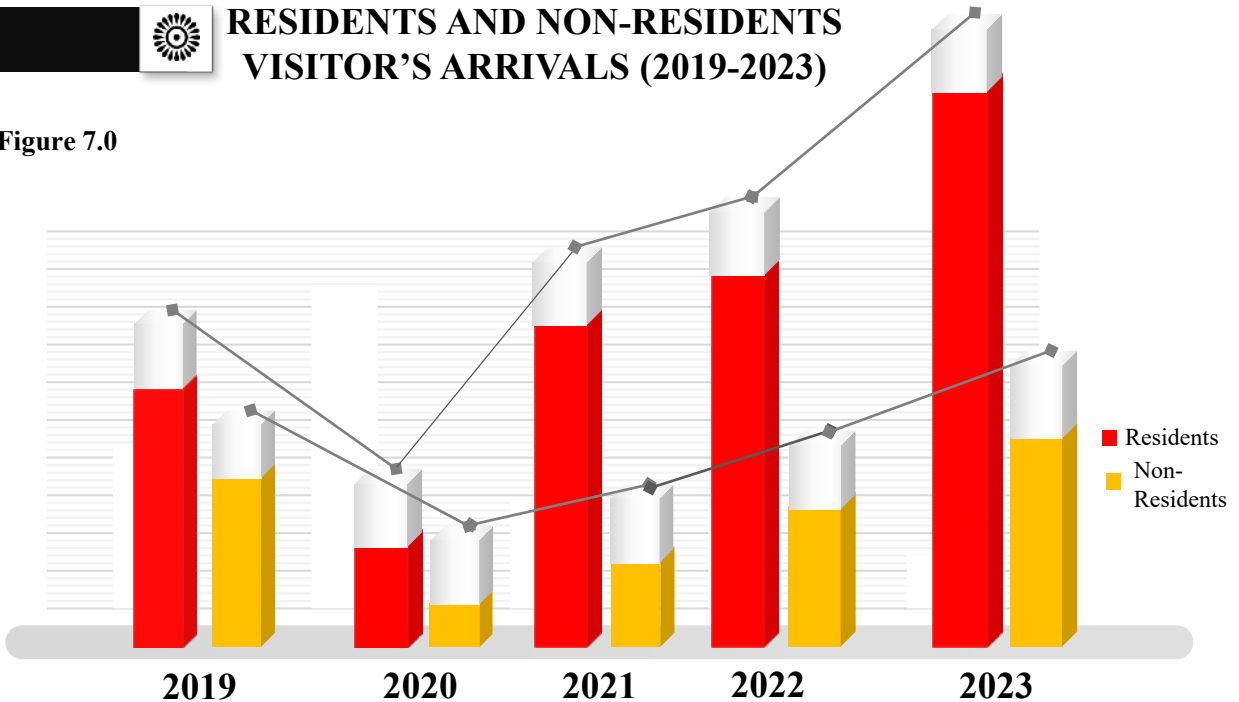
| YEAR | RESIDENTS | % | NON-RESIDENTS | % | TOTAL VISITATION | GROWTH RATE |
|------|-----------|-----|---------------|-----|------------------|-------------|
| 2019 | 464,162 | 69% | 205,149 | 31% | 669,311 | |
| 2020 | 173,988 | 83% | 36,594 | 17% | 210,582 | -69% |
| 2021 | 516,990 | 88% | 71,956 | 12% | 588,946 | 180% |
| 2022 | 795,991 | 84% | 149,414 | 16% | 945,405 | 61% |
| 2023 | 1,161,474 | 83% | 246,235 | 17% | 1,407,709 | 49% |

Source: GTA



RESIDENTS AND NON-RESIDENTS VISITOR'S ARRIVALS (2019-2023)

Figure 7.0



| | 2019 | 2020 | 2021 | 2022 | 2023 |
|---------------|---------|---------|---------|---------|-----------|
| Residents | 464,162 | 173,988 | 516,990 | 795,991 | 1,161,474 |
| Non-Residents | 205,149 | 36,594 | 71,956 | 149,414 | 246,235 |

Source: GTA



TOP 10 MOST VISITED ATTRACTION SITES IN GHANA 2019-2023

In 2023, the Kwame Nkrumah Memorial Park emerged as the premier tourist destination, drawing a substantial 208,577 visitors, representing 15% of the total arrivals. Following extensive renovations and reopening in July 2023, the KNMP surpassed Aburi Gardens, the 2022 frontrunner, which slipped to the fifth spot among the country's ten most frequented sites. Additionally, the Manhyia Palace Museum, having undergone upgrades, saw a striking resurgence in 2023, reclaiming a spot in the top 10 after last appearing in 2019.

These shifts underscore the dynamic transformation within Ghana's tourism landscape, where rejuvenated historic landmarks and culturally rich sites have succeeded in luring in more visitors. The ten most visited sites collectively captured between 78.80% to 93.72% of total arrivals during the period, maintaining a consistent share of 82% between 2019 and 2023. Notably, the top ten destinations accounted for 82% of overall domestic arrivals, with residents making up 68% of this visitation and non-residents comprising 14%.

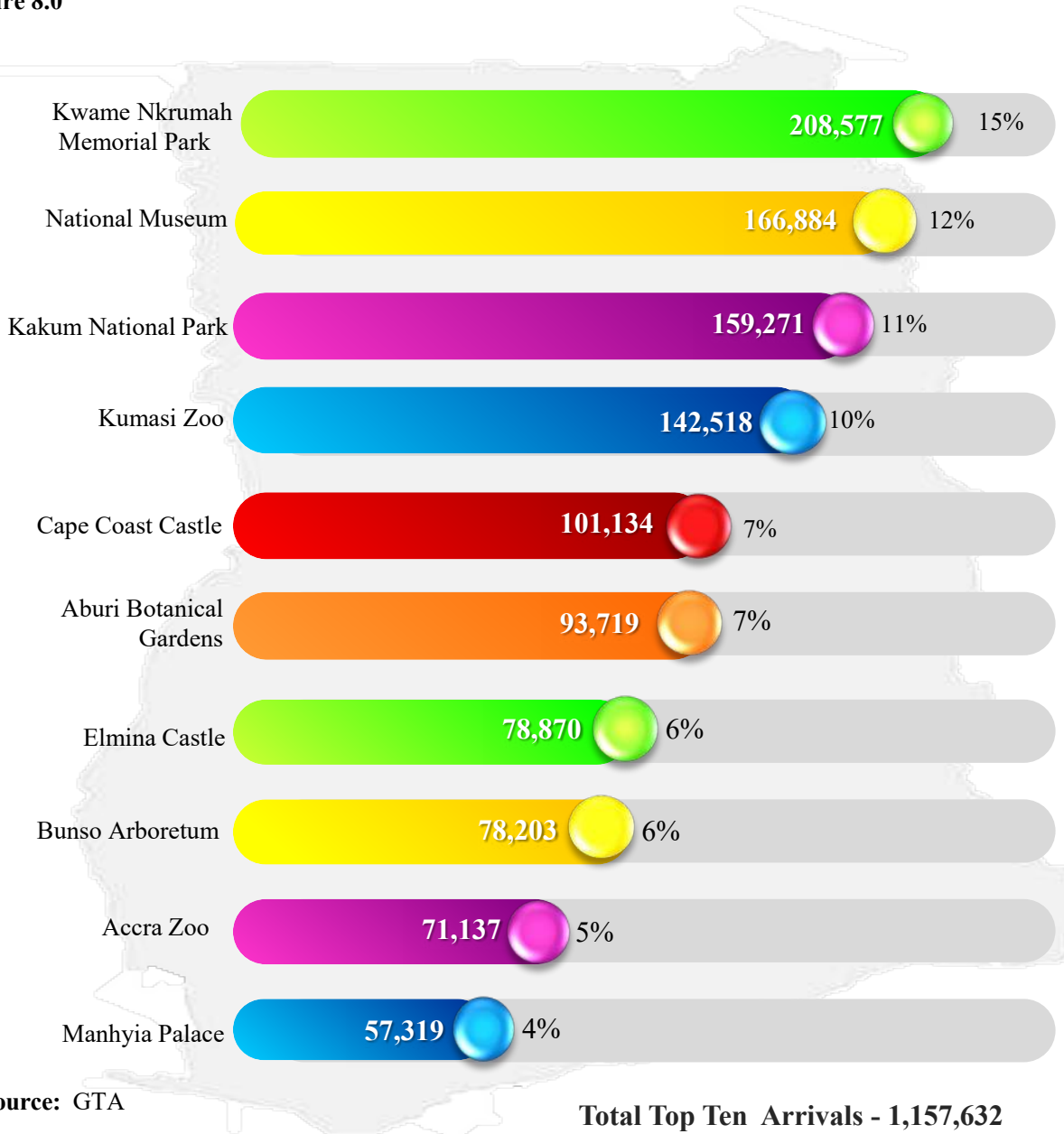
This data encapsulates a compelling narrative of growth and evolution in Ghana's tourism sector, where strategic enhancements and the preservation of cultural heritage have not only sustained visitor interest but also played a pivotal role in driving tourism success.





TOP TEN MOST VISITED SITES IN GHANA 2023

Figure 8.0





TOP TEN MOST VISITED SITES (2019-2023)

Table 4.0

| ATTRACTIONS/ SITES | 2023 | RANK | 2022 | RANK | 2021 | RANK | 2020 | RANK | 2019 | RANK |
|---------------------------------------|------------------|------|----------------|------|----------------|------|----------------|------|----------------|------|
| Kwame Nkrumah Memorial | 208,577 | 1ST | *** | *** | 28,361 | 10TH | 34,678 | 3RD | 98,678 | 2ND |
| National Museum | 166,884 | 2ND | *** | *** | *** | *** | *** | *** | *** | *** |
| Kakum National Park | 159,271 | 3RD | 136,256 | 2ND | 86,035 | 1ST | 54,514 | 1ST | 126,190 | 1ST |
| Kumasi Zoo | 142,518 | 4TH | 114,684 | 3RD | 69,208 | 2ND | *** | *** | 51,930 | 6TH |
| Cape Coast Castle | 101,134 | 5TH | 86,692 | 4TH | 47,931 | 4TH | 37,631 | 2ND | 88,124 | 3RD |
| Aburi Gardens | 93,719 | 6TH | 186,109 | 1ST | 42,706 | 5TH | *** | *** | *** | *** |
| Elmina Castle | 78,870 | 7TH | 72,691 | 5TH | 36,302 | 6TH | 23,193 | 4TH | 69,544 | 4TH |
| Bunso Arboretum | 78,203 | 8TH | 40,895 | 8TH | 30,152 | 9TH | *** | *** | *** | *** |
| Accra Zoo | 71,137 | 9TH | 45,825 | 7TH | 32,764 | 8TH | *** | *** | *** | *** |
| Manhyia Palace Museum | 57,319 | 10TH | *** | *** | *** | *** | *** | *** | 60,423 | 5TH |
| Shai Hills Reserve | *** | *** | 48,116 | 6TH | *** | *** | 16,351 | 5TH | *** | *** |
| Prempeh II Jubilee Museum | *** | *** | 21,139 | 9TH | *** | *** | *** | *** | *** | *** |
| Kintampo Waterfalls | *** | *** | 18,231 | 10TH | *** | *** | 10,848 | 6TH | 18,420 | 7TH |
| Wli Falls | *** | *** | *** | *** | *** | *** | 6,061 | 8TH | *** | *** |
| Mole National Park | *** | *** | *** | *** | *** | *** | *** | *** | 13,796 | 9TH |
| Komfo Anokye Sword | *** | *** | *** | *** | *** | *** | *** | *** | 10,526 | 10TH |
| Lake Bosomtwi | *** | *** | *** | *** | *** | *** | *** | *** | 17,088 | 8TH |
| Nzulezo | *** | *** | *** | *** | *** | *** | 7,688 | 7TH | *** | *** |
| Boabeng-Fiema Monkey Sanctuary | *** | *** | *** | *** | *** | *** | 3,793 | 9TH | *** | *** |
| Zenga Crocodile Pond | *** | *** | *** | *** | *** | *** | 2,564 | 10TH | *** | *** |
| Larabanga Mosque | *** | *** | *** | *** | 55,395 | 3RD | *** | *** | *** | *** |
| Mognori | *** | *** | *** | *** | 35,243 | 7TH | *** | *** | *** | *** |
| Total | 1,157,632 | | 770,638 | | 464,097 | | 197,321 | | 554,719 | |

Source: GTA

***Indicates that these attractions were not part of the top ten in the particular year under review

Beyond The Return

**"THE DiGH AND
THE RECOVERY STORY"**



BEYOND THE
RETURN

DECEMBER in GH



INTRODUCTION



In 2019, Ghana commemorated a successful Year of Return program, marking the 400th year since the abolition of the Slave Trade. A pivotal event in this celebration was December in GH (DiGH), an initiative by the Ghana Tourism Authority (GTA) that has evolved into a significant cultural and tourism highlight on the nation's calendar. Drawing global visitors keen on experiencing Ghana's rich heritage, arts, and entertainment scene, DiGH has been a focal point in showcasing the country's vibrant cultural tapestry. The Beyond the Return Secretariat played a crucial role in organizing events not only in Accra but also in various towns across the country.

To evaluate the impact and contributions of the DiGH events, surveys were conducted targeting participants returning from these events at Kotoka International Airport Terminal 3, as well as upscale hotels, food and beverage establishments, and nightlife venues in Accra and Takoradi. This report aims to synthesize and compare participants' feedback, experiences, and impressions of the DiGH events since its inception.



HIGHLIGHTS OF DiGH PARTICIPANTS SURVEY AT KIA (2020-2023)

Profile of Participants

Over the study period, a total of 961 participants were interviewed, with 40.8% men and 59.2% women. The majority of attendees were millennials (aged 18-39), with their share increasing from 71.10% in 2021 to 76.48% in 2023. The event attracted a growing number of first-time visitors, rising from 40% in 2022 to 47% in 2023. The percentage of those traveling alone decreased from 36% to 34%, while those traveling with friends decreased from 36% to 26% compared to the previous year.

Generating markets of DiGH participants and Life in Ghana

December 2023 saw the highest total arrivals at 125,461, 7.7% more than the pre-pandemic arrivals in December 2019. The US nationals constituted the largest group at 39%, followed by Ghanaians residing abroad at 33%, with the UK (16%), Nigeria and Germany (6% each), and South Africa (4%) also represented.





Accommodation and Expenditure During DiGH



There was a slight decline (3-5%) in the participants staying in hotels. Those opting for Air BnB accommodations saw a significant jump from 11.5% in 2021 to 27% in 2023. The average length of stay increased by three nights to 17, with male participants averaging 17.38 days and females 16.71 days. Average expenditure on accommodation accounted for the highest spending at \$476.57 (34.61%), slightly exceeding last year's 33.34%. Entertainment spending was \$267.50 (19.43%), followed by food and beverage at \$204.66 (14.87%), shopping at \$188.26 (13.67%), gifts at \$83.46 (6.4%), transport at \$118.58 (8.6%), and other expenses at \$37.70 (2.7%). The average daily expenditure per participant surged from \$606.79 to \$1,376.73 (126%) from the previous year.

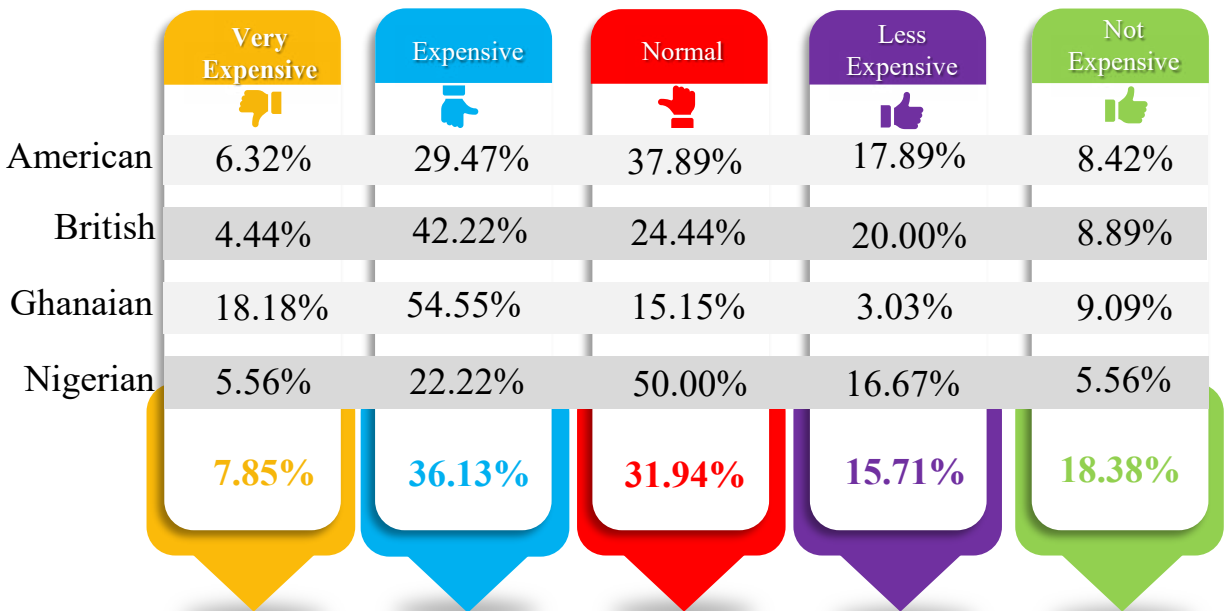


Cost Of Destination Ghana During DiGH and Satisfaction Levels From Some Services

This comprehensive analysis sheds light on the dynamic aspects of the DiGH events and their impact, offering crucial insights into participant demographics, spending patterns, visitor markets, and satisfaction levels, painting a vivid picture of the evolving tourism landscape in Ghana.

Participant perceptions on the cost of the destination varied, with 44.62% finding it expensive, 34.49% considering it normal, and 20.88% deeming it not expensive. Further exploration into the cost of destinations among the top arrival countries revealed insightful findings.

Figure 9.0



Source: IATS & GTA

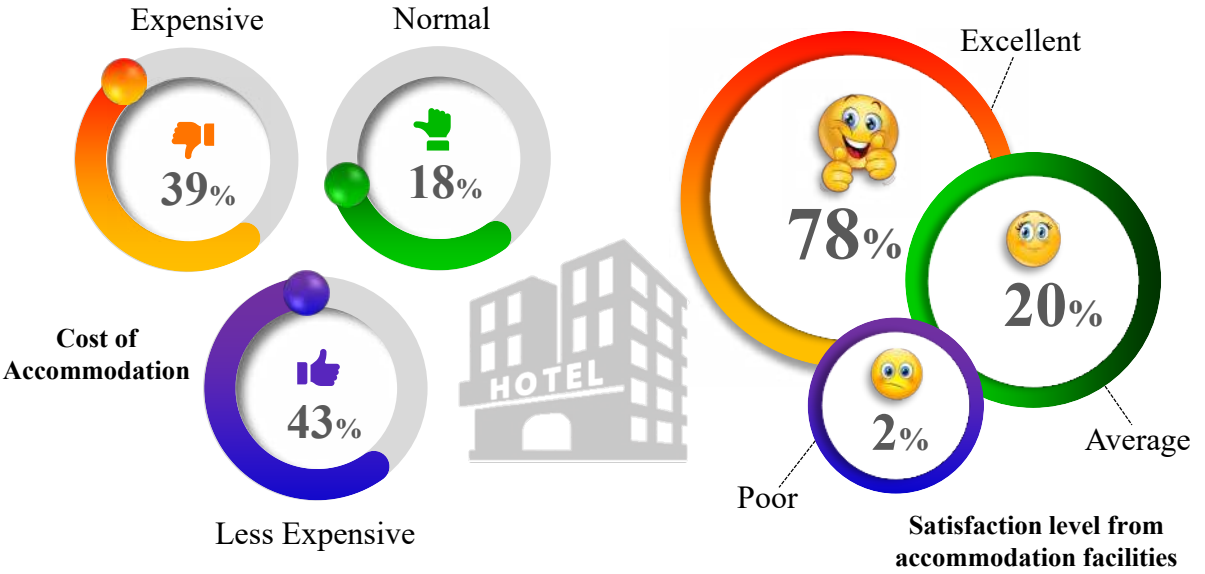
The Visa acquisition process was streamlined with the introduction of visa on arrival. However, 43.99% perceived it as costly, while 21.61% believed it to be affordable and 34.4% considered it average.

The following diagrams illustrate the cost and satisfaction levels of participants across key areas such as accommodation, food and beverage, and events.



COST OF ACCOMMODATION AND SATISFACTION

Figure 10.0

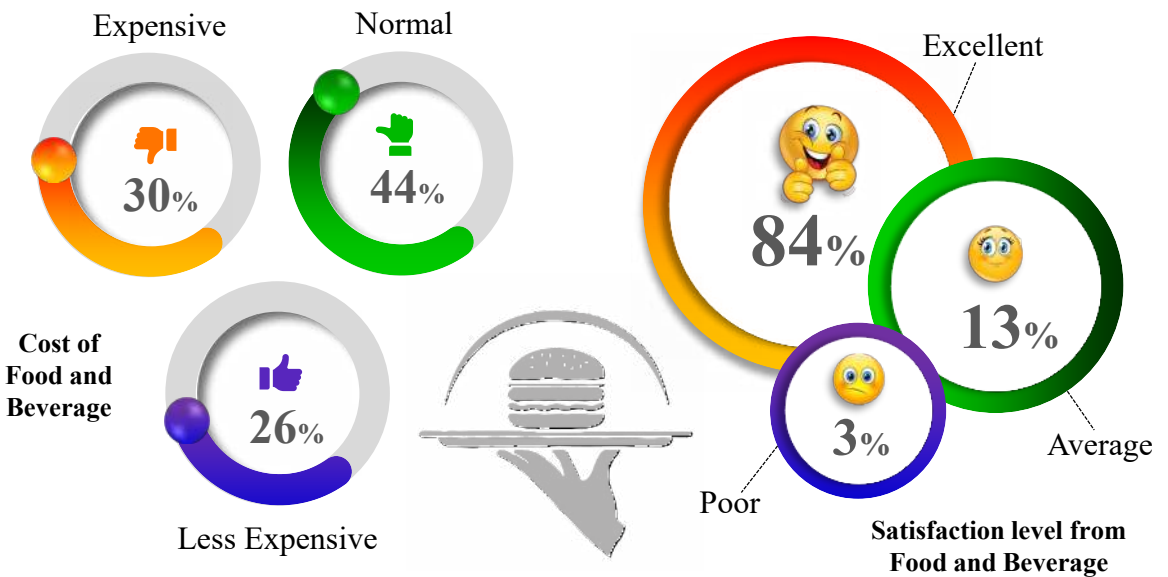


Source: IATS & GTA



COST OF FOOD AND BEVERAGE AND SATISFACTION LEVELS

Figure 11.0

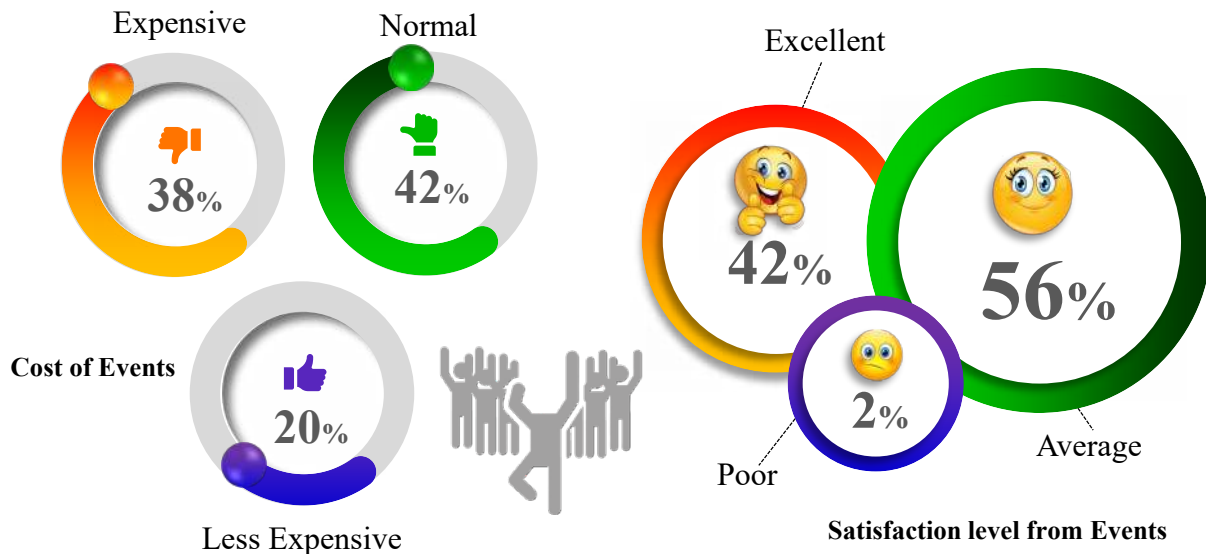


Source: IATS & GTA



COST OF EVENTS AND SATISFACTION

Figure 12.0



Source: IATS & GTA

In conclusion from the participants 92% were generally satisfied with December in Gh. activities while an overwhelming 97% endorsed the programme and will like to come again.



SURVEY ON 2023 DiGH UPMARKET HOTEL (ACCRA, TEMA AND TAKORADI)

The 2023 DiGH Survey on Upmarket Hotels in Accra, Tema, and Takoradi aimed to assess patronage levels and the impact of DiGH on the luxury hotel sector in these regions. A total of 24 hotels, ranging from 5-Star to 3-Star were surveyed, with 14 hotels in Accra and Tema and 10 in Takoradi.

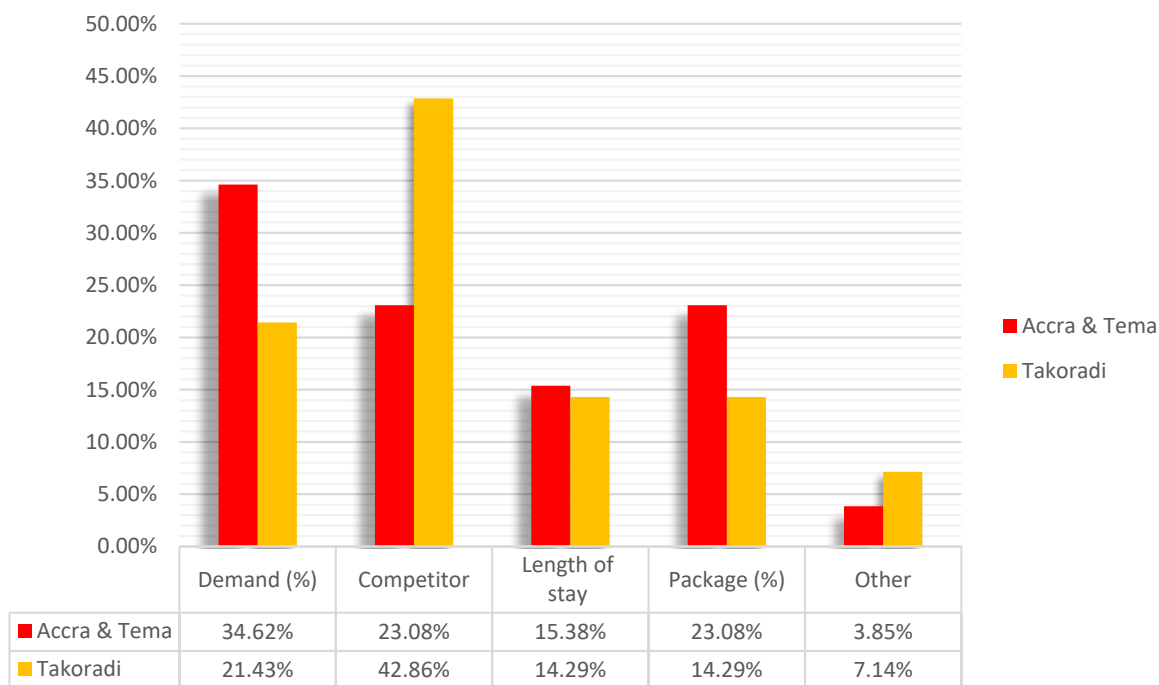
Analysis of hotel pricing during DiGH revealed that pricing strategies were primarily influenced by two key factors. In Accra and Tema, prices were driven by demand, accounting for 34.62% of the influence, whereas in Takoradi, pricing was more influenced by competitors, representing 42.86%. Other contributing factors had a minor impact, with values of 3.85% and 7.14% for Accra and Takoradi, respectively.



FACTORS AFFECTING HOTEL PRICING DiGH ACCRA, TEMA AND TAKORADI

The diagram below illustrates the various factors affecting hotel pricing during the DiGH period, shedding light on the dynamic pricing strategies adopted by hotels in response to market forces.

Figure 13.0



Source: IATS & GTA



ROOM RATES (ACCRA, TEMA AND TAKORADI)

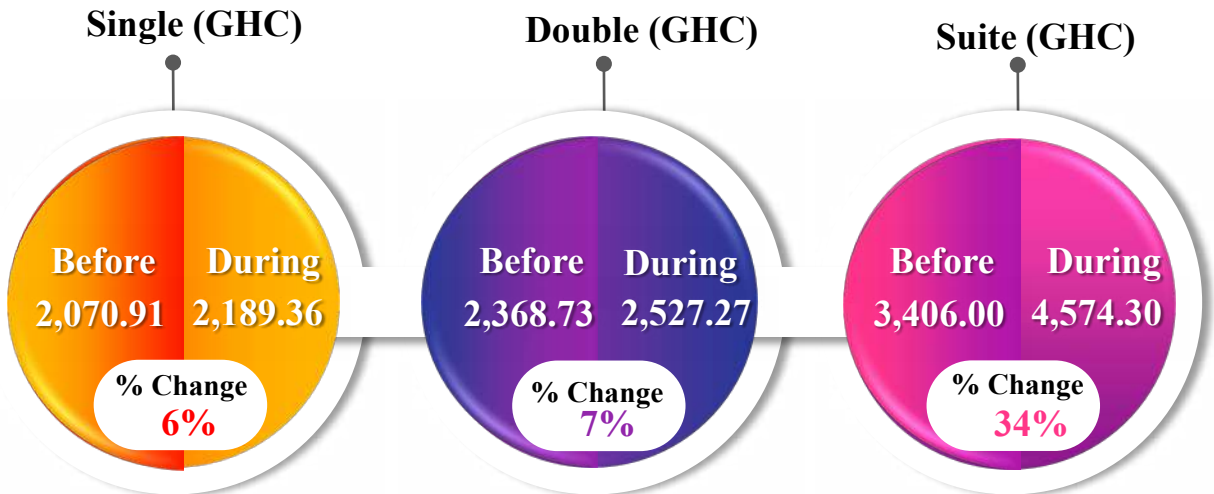
In the realm of room rates within the Accra, Tema, and Takoradi regions, notable fluctuations were observed. Single room rates in Accra and Tema saw a significant 6% increase, contrasting with a 5% decrease in Takoradi. The starkest contrast appeared in suite rates, which surged by a striking 34% in Accra but saw a 5% decline in Takoradi.

Similarly, double room rates witnessed a 7% increment in both Accra and Tema, as well as in Takoradi. However, the cumulative analysis reveals that the room rates in Accra and Tema experienced a more substantial overall increase compared to Takoradi. These observations underscore the dynamic pricing landscape within these regions and shed light on the diverse market forces at play influencing accommodation costs.



ROOM RATES BEFORE AND DURING DiGH ACCRA & TEMA

Figure 14.0

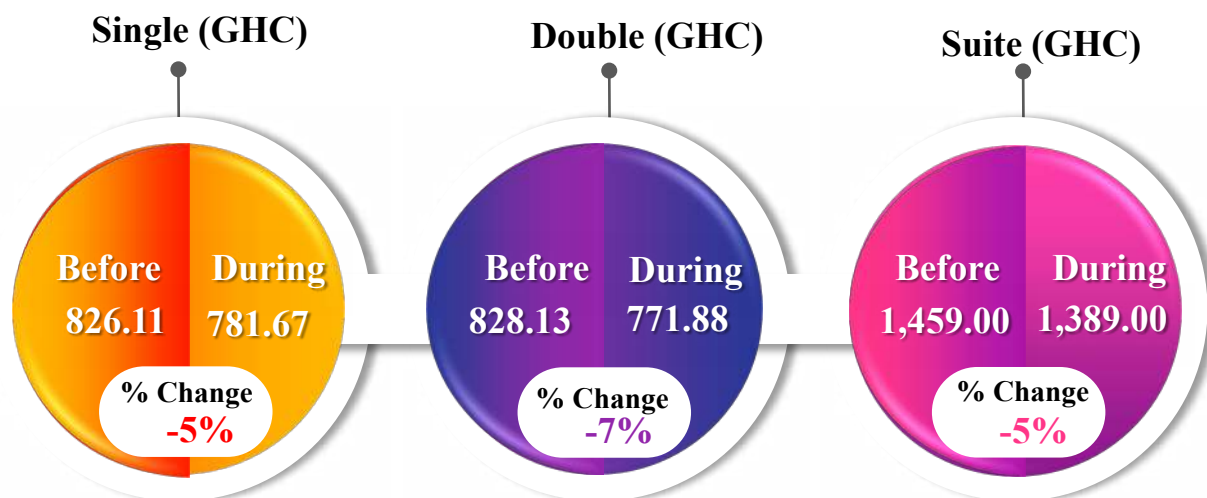


Source: IATS & GTA



ROOM RATES BEFORE AND DURING DiGH TAKORADI

Figure 15.0



Source: IATS & GTA



OCCUPANCY RATES AND LENGTH OF STAY DURING DiGH

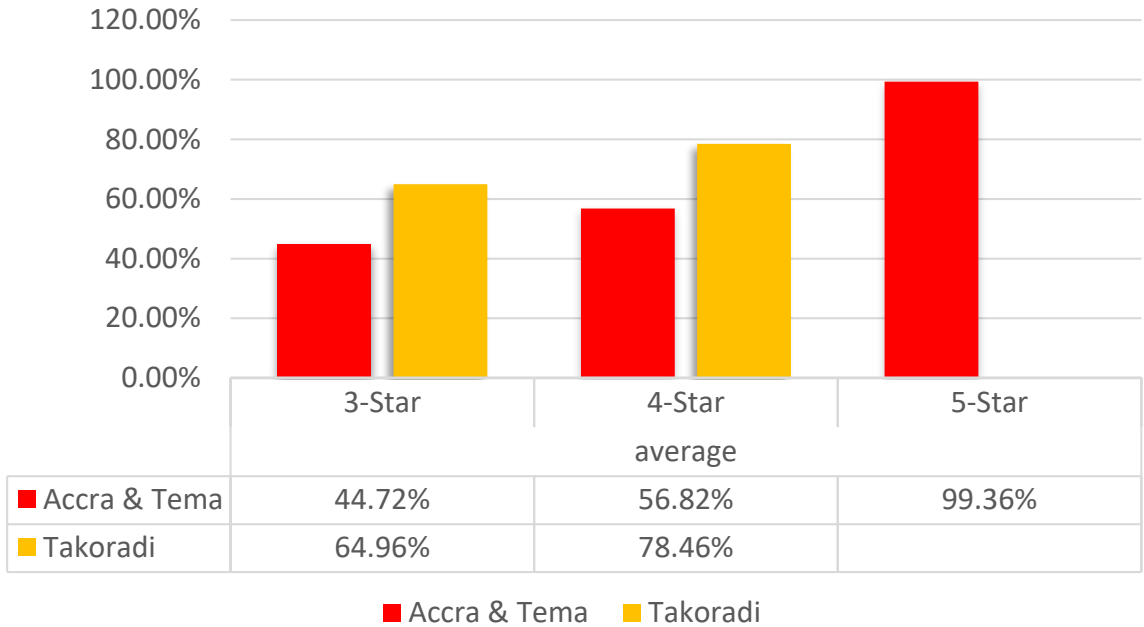
The occupancy rates across different hotel tiers in Accra, Tema, and Takoradi revealed distinct patterns. Notably, all 5-star hotels in Accra achieved maximum occupancy, reaching an impressive 99.36%. In comparison, the 4-3 star hotels in Accra and Tema had a moderate occupancy rate of 56.82% each. Takoradi demonstrated a robust performance with 78.46% of rooms in 4-star hotels occupied, surpassing the 56.82% occupancy in Accra and Tema.

Furthermore, the hotels in Takoradi outperformed those in Accra and Tema, with a higher occupancy rate of 64.96% for three-star hotels and 44.72% for four-star hotels. Interestingly, the data also highlighted that the average length of stay was longer at three-star hotels in both Accra and Takoradi compared to the higher-tier establishments, indicating potential preferences or trends among guests in these regions.



OCCUPANCY RATES DURING DiGH

Figure 16.0



Source: IATS & GTA



EMPLOYMENT AND STAFF ENGAGEMENT AT UPMARKET HOTELS DURING DiGH

An in-depth analysis of employment figures at upmarket hotels during the DiGH period sheds light on personnel dynamics and organizational requirements. The average full-time staff strength in Accra hotels stood at 113, considerably higher than the 39 in Takoradi.

In terms of part-time staff, Accra and Tema employed an average of 59 individuals, whereas only 3 were recorded in Takoradi. Notably, during DiGH, additional staff were engaged to meet the demands, with 42 new members joining the workforce in Accra and Tema - equating to roughly 3 new staff per hotel.

Similarly, Takoradi hotels saw the engagement of 37 additional hands, averaging about 4 new staff per hotel. The surge in business during the DiGH events prompted the hiring of additional staff, underscoring the growth and operational requirements of these establishments.



2023 DECEMBER IN GHANA SURVEY & PERCEIVED IMPACT ON FOOD AND BEVERAGE



The vibrancy of the food, beverage, and entertainment sectors during the DiGH period is highlighted through a comprehensive survey conducted in Accra, Tema, and Takoradi. The sample of 12 establishments comprised three informal venues (2 chop bars and 1 drinking bar) and nine restaurants.



SALES REVENUE



Analysis of sales revenue revealed that the average cost of food items across all facilities was GHC 80, with prices ranging from GHC 15 to GHC 200. Meanwhile, the average cost of drink items was recorded at GHC 33, varying between GHC 4 and GHC 80. Prior to the DiGH period, the establishments averaged daily sales of GHC 7,489.61, reflecting a substantial increase to GHC 14,027.14 during the DiGH events marking an 87.28% rise attributed to the heightened activities.



Remarkably, online ordering services were not utilized by 66.67% of managers, while 33.33% offered this convenience. Furthermore, delivery services were only provided by 58% of the surveyed establishments.



ENTERTAINMENT AND NIGHTLIFE



Insights into the perceived impact of DiGH on food and beverage establishments revealed varying responses among the respondents. While 16.67% strongly agreed that the December in Ghana events influenced their services, 41.67% agreed to some extent. Moreover, 25.00% expressed uncertainty, with 8.33% in disagreement and an equal percentage strongly disagreeing. Notably, a significant majority (83%) acknowledged that DiGH contributed to increased awareness and recognition of their facilities, with no respondents expressing disagreement with this notion and 16.67% remaining uncertain.



Fact Sheet

"THE RECOVERY FIGURES"





LICENSED TOURISM ENTERPRISES (2019-2022)



Table 5.0

| YEAR | ACCOMMODATION | F, B & ENT. | TRAVEL TRADE | TOTAL |
|------|---------------|-------------|--------------|-------|
| 2019 | 4,131 | 599 | 557 | 5,287 |
| 2020 | 3,538 | 538 | 479 | 4,555 |
| 2021 | 4,151 | 520 | 408 | 5,079 |
| 2022 | 4,190 | 670 | 516 | 5,376 |
| 2023 | 4,613 | 647 | 526 | 5,786 |

Source: GTA

F, B & E – FOOD, BEVERAGE & ENTERTAINMENT



REGIONAL BREAKDOWN OF NUMBER OF LICENSED TOURISM ENTERPRISES (2023)

Table 6.0

| REGION | ACCOMMODATION | FOOD AND BEVERAGE | TRAVEL TRADE | ENTERTAINMENT | CONFERENCES AND EVENTS | TOTAL |
|----------------------|---------------|-------------------|--------------|---------------|------------------------|-------------|
| AHAFO REGION | 60 | 4 | 1 | 0 | 0 | 65 |
| ASHANTI REGION | 682 | 51 | 55 | 3 | 0 | 791 |
| BONO EAST REGION | 128 | 2 | 0 | 0 | 0 | 130 |
| BONO REGION | 243 | 9 | 14 | 0 | 0 | 266 |
| CENTRAL REGION | 373 | 9 | 10 | 0 | 0 | 392 |
| EASTERN REGION | 570 | 29 | 4 | 2 | 3 | 608 |
| GREATER ACCRA REGION | 845 | 345 | 306 | 38 | 15 | 1549 |
| NORTH EAST REGION | 22 | 1 | 0 | 0 | 0 | 23 |
| NORTHERN REGION | 125 | 21 | 12 | 0 | 0 | 158 |
| OTI REGION | 37 | 0 | 0 | 0 | 0 | 37 |
| SAVANAH REGION | 44 | 0 | 3 | 0 | 0 | 47 |
| TEMA REGION | 426 | 83 | 63 | 6 | 3 | 581 |
| UPPER EAST REGION | 133 | 4 | 5 | 0 | 2 | 144 |
| UPPER WEST REGION | 75 | 5 | 6 | 0 | 0 | 86 |
| VOLTA REGION | 380 | 10 | 12 | 0 | 0 | 402 |
| WESTERN NORTH REGION | 71 | 2 | 0 | 0 | 1 | 74 |
| WESTERN REGION | 399 | 72 | 35 | 3 | 0 | 509 |
| TOTAL | 4613 | 647 | 526 | 52 | 24 | 5862 |

Source: GTA

F, B & E – FOOD, BEVERAGE & ENTERTAINMENT

TRAVEL TRADE – CAR RENTAL, TRAVEL & TOUR & TOURS ONLY



OCCUPANCY RATE 2019-2023

Table 7.0

| HOTEL RATING | 2019 | 2020 | 2021 | 2022 | 2023 |
|--------------|------|------|------|------|------|
| 5-STAR HOTEL | 66% | 31% | 50% | 65% | 71% |
| 4-STAR HOTEL | 59% | 38% | 42% | 45% | 50% |
| 3-STAR HOTEL | 55% | 31% | 18% | 36% | 55% |
| 2-STAR HOTEL | 40% | 8% | 33% | 40% | 33% |
| 1-STAR HOTEL | - | 13% | 22% | 21% | 33% |
| GUESTHOUSE | - | 30% | 26% | 29% | 32% |
| BUDGET HOTEL | - | 16% | 22% | 18% | 22% |

Source: GTA



AVERAGE LENGTH OF STAY AND EXPENDITURE (2019-2023)

Table 8.0

| Year | Average Expenditure (\$) | Average Length of Stay |
|------|--------------------------|------------------------|
| 2019 | 2,931.00 | 10 |
| 2020 | 1,090.00 | 12 |
| 2021 | 1,289.08 | 14 |
| 2022 | 2,743.19 | 14 |
| 2023 | *3,746.65 | *13 |

Source: IATS (2019 -2022)

* Estimated



ONGOING PROJECTS



**SALAGA SLAVE WELLS & BATH
IN THE SAVANNAH REGION**



**SALAGA SLAVE MARKET
IN THE SAVANNAH REGION**





ONGOING PROJECTS



**TANO BOASE SACRED GROVE
IN THE BONO EAST REGION**



**PIKORO SLAVE CAMP
IN THE UPPER EAST REGION**



**DENKYIRA KYEKYEWERE ECO PARK
IN THE CENTRAL REGION**



ONGOING PROJECTS



**GEESE PARK
IN THE GREATER ACCRA REGION**



**NATIONALISM
PARK
IN THE GREATER
ACCRA REGION**





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